

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE:

Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response
FSC Group: 084

CONTRACT NUMBER: GS-07F-287AA

CONTRACT PERIOD: June 13, 2013 through June 12, 2018

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR:

Status Solutions, LLC
1180 Seminole Trail, Ste. 440
Charlottesville, VA 22901-5713
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www.statussolutions.com
Michael MacLeod
Principal

CONTRACTOR'S ADMINISTRATION SOURCE:

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Status Solutions
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BUSINESS SIZE: Small

Socioeconomic Indicators: Small

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
246-42	Facility Management Systems
SIN	DESCRIPTION
246-1000	Security, Alarm & Signal Systems Ancillary Supplies

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
246-42	SSLAN	\$3.16

1c. HOURLY RATES: (Services Only)
See price list below

2. MAXIMUM ORDER*: \$150,000 per SIN and \$150,000 per order

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE:
Domestic 50 states, Washington DC, Puerto Rico, Hawaii, Alaska.

5. POINT(S) OF PRODUCTION: United States

6. DISCOUNT FROM LIST PRICES
GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNT(S): 1% @ 150,000

8. PROMPT PAYMENT TERMS: 1% 20, Net 30



- 9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**
- 9.b **Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**
- 10. **FOREIGN ITEMS:** None
- 11a. **TIME OF DELIVERY:** Shipped 35 Days after receipt of order
- 11b. **EXPEDITED DELIVERY:** None Offered
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** None Offered.
- 11d. **URGENT REQUIRMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. **FOB POINT:** Origin
- 13a. **ORDERING ADDRESS:** same or list if different
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
- 14. **PAYMENT ADDRESS:** Same as contractor
- 15. **WARRANTY PROVISION:**
Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty
- 16. **EXPORT PACKING CHARGES:** None
- 17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level may be inserted by contractor)
- 18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):**
N/A

- 21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** as applicable
- 25. **DUNS NUMBER:** 14-443-4813
- 26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:**
Contractor has an Active Registration in the SAM database.

About Status Solutions

Status Solutions develops situational awareness technologies for life safety, security, environmental monitoring and mass notification. Our software solutions deliver real-time, detailed information to help organizations prevent ignorance-based loss and transform business operations. We customize each solution to meet customer needs and work within existing technology infrastructures. By centrally managing information and then delivering it to various portals and dashboards, our solutions help you better manage risk and protect people, property, business and convenience/comfort.

Product Information

Situational Awareness Solutions

SARA: Situational Awareness and Response Assistant

Awareness for emergency response and business operations

Life safety, security and environmental controls produce alarms, but most of these systems operate independently. Plus alarms aren't specific, which means the appropriate response may be confused, delayed or inadequate. Situational awareness technology integrates disparate warning systems on a single platform and then automatically sends detailed alerts to the right people via the right devices to facilitate the right response. From a mundane blown fuse to a life-or-death scenario, SARA sets a response plan in motion without human emotion or error.



Centralized monitoring, alerting and reporting for better risk management

SARA is an automated alerting engine that mitigates risk by unifying all alarm and communication systems within a single facility or across an entire enterprise.

SARA sends critical information to key individuals, select groups or entire populations to facilitate the appropriate response to an unfolding situation, based on predefined alerting and escalation protocols. When a triggering event occurs, detailed voice, text and video alerts automatically go to the designated communication devices – from smartphones to computer screens to public address systems. You also can use reports from SARA to evaluate response times and protocols. With this information, an organization can continuously improve its situational awareness strategy.

CATIE: Communication and Access to Information Everywhere

Awareness for business transformation

Situational awareness doesn't just improve health and safety. Enabling effective communication and delivering relevant content is critical to any organization, especially those in hospitality. If you provide beds for heads, then you're in hospitality – from senior living communities and hotels/resorts to hospitals and college dormitories. Your occupants expect a certain level of service and amenities, and they'll go where they can get the best. Exceed their expectations with CATIE.

The in-room portal for multimedia and self-service

CATIE is an award-winning technology for multimedia access and self-service. This stationary, always-on kiosk functions as an intercom, message center, digital signage and concierge. Thanks to this in-room portal and media command center, users get convenient access to superior amenities and content while providers:

- Streamline and improve operations
- Reduce costs and boost sustainability efforts by replacing paper-based processes with digital ones
- Collect business intelligence including customer feedback
- Achieve competitive advantage through differentiation
- Drive incremental revenue

MIMI: Motion into Meaningful Information

Why mobile health monitoring is important

Mobile health monitoring is poised for broader adoption, given the importance of providing quality health care, reducing costs and serving a growing number of seniors. To be effective, mobile health monitoring has to be easy, discreet and provide meaningful, real-time data that empowers caregivers to intervene. MIMI powered by AFrame Digital is a mobile health monitor that creates an electronic



safety net by offering real-time motion/activity monitoring and automated alerting. MIMI helps manage chronic diseases, prevent falls, reduce hospital readmissions, and enable seniors to age in place with greater dignity and independence.

Effective mobile-health monitoring turns data into action

MIMI provides continuous, real-time health monitoring, analysis and proactive alerting. The system includes a non-intrusive monitor, which looks like a wristwatch, equipped with sensors that collect data on the wearer's activities of daily living, with additional sensors available to collect vitals. A rules-based software engine then uses this data to create personalized care models (including behavioral patterns, such as activity, sleeping, toileting, etc.) for a more comprehensive wellness profile.

If a change in these baselines occurs, an alert automatically goes to caregivers so they can determine if there's an underlying health concern. For example, more frequent trips to the bathroom could indicate a urinary tract infection, which can lead to confusion/delirium and falls in older people if untreated. MIMI turns this sort of behavioral data into actionable interventions to help prevent health crises.

GSA Price List

VENDOR PART NUMBER	PRODUCT DESCRIPTION	UOI	GSA OFFER PRICE
SSRVNRKHPV5-1A	SARA Enterprise+ System (HP) with SMARRT 8-8 Plan (Rackmount, 4 Post Rack Only)(4 Port Dialogic Card Included)	each	\$13,676.93
SSSRVNSRKV4-1A	SARA Enterprise System (V4) with SMARRT 8-8 Plan (Rack Mount)(4 Port Dialogic Card Included)	each	\$11,323.27
SSRVNV4-1A	SARA Enterprise System (V4) with SMARRT 8-8 Plan (Wall Mount)(4 Port Dialogic Card Included)	each	\$9,410.93
SSSRVRKHPV5	SARA Enterprise+ Disaster Recovery System (HP) (Rackmount, 4-Post Rack Only)(No Dialogic Card Included)	each	\$11,841.81
SSSRVRKV4	SARA Enterprise Disaster Recovery System (V4)(Rackmount)(No Dialogic Card Included)	each	\$9,561.71
SSSRVV4	SARA Enterprise Disaster Recovery System (V4) (Wall Mount)(No Dialogic Card Included)	each	\$7,498.59
SSSRVNSRKHPV5	SARA Enterprise+ Replacement System (HP) (Rackmount, 4-Post Rack Only)(No Dialogic Card Included)	each	\$7,792.80
SSSRVNSRKV4	SARA Enterprise Replacement System (V4) (Rackmount)(No Dialogic Card Included)	each	\$4,045.34
SSSRVNSV4	SARA Enterprise Replacement System (V4) (Wall Mount)(No Dialogic Card Included)	each	\$3,453.25
SSVPE-4e	4-Port PCI Express Voice Expansion Card (Compatible with V3, V4, and HP Systems)	each	\$1,471.03
SSVPE-12e	12-Port PCI Express Voice Expansion Card (Compatible with V3, V4, and HP Systems)	each	\$4,317.48

SSVPE-4er	Replacement 4-Port PCI Express Voice Expansion Card (Compatible with V3, V4, and HP Systems)	each	\$775.09
SSVPE-12er	Replacement 12-Port PCI Express Voice Expansion Card (Compatible with V3, V4, and HP Systems)	each	\$3,940.16
SSVPE-4	4-Port PCI Voice Expansion Card (Compatible with V2 & V4 Systems)(Except V4 Rackmount)	each	\$1,471.03
SSVPE-12	12-Port PCI Voice Expansion Card (Compatible with V2 & V4 Systems)(Except V4 Rackmount)	each	\$4,317.48
SSVPE-4R	Replacement 4-Port PCI Voice Expansion Card (Compatible with V2 & V4 Systems)(Except V4 Rackmount)	each	\$775.09
SSVPE-12R	Replacement 12-Port PCI Voice Expansion Card (Compatible with V2 & V4 Systems)(Except V4 Rackmount)	each	\$3,940.16
SSVPE-SIP	SIP Voice Port License	each	\$367.76
SSSIPIG	Serial to IP Converter	each	\$234.63
SSCONTACV3	64 Port Contact Monitor, +/- DC Voltage (triggers @ 5 volts)	each	\$2,574.31
SSCONTDCV3	64 Port Contact Monitor, + DC Voltage (triggers @ 12 volt)	each	\$2,574.31
SSCONTNVV3	64 Port Contact Monitor, No Voltage	each	\$2,574.31
SSCONTACV3-SL	64 Port Contact Monitor Slave, +/- DC Voltage (triggers @ 5 volts)	each	\$1,544.58
SSCONTDCV3-SL	64 Port Contact Monitor Slave, + DC Voltage (triggers @ 12 volt)	each	\$1,544.58
SSCONTNVV3-SL	64 Port Contact Monitor Slave, No Voltage	each	\$1,544.58
SSSARA100V4	SARA100 (V4) with SMARRT 8-8 Plan (Device Licenses Expandable) (Wall Mount) (2 Integrations Max) (4 voice ports max, not included)	each	\$4,409.42
SSSARARK100V4	SARA100 (V4) with SMARRT 8-8 Plan (Device Licenses Expandable) (Rack Mount) (2 Integrations Max) (4 voice ports max, not included)	each	\$5,144.94

SSNEMA-EN	NEMA Enclosure Box (EN)	each	\$37.51
SSNEMA-OTLT	NEMA Box with Power Enclosure	each	\$58.84
SSSOLAR-KIT	Solar Power Kit (for SSRPT-EN)	each	\$334.12
SSAC	Access Control Interface	each	\$2,055.77
SSACCUTECH	Accutech Integration	each	\$2,055.77
SSARI	Alarm Receiver Interface	each	\$2,055.77
SSCIS	IPsession XML Interface (Cisco)	each	\$2,055.77
SSDIAL	Inbound Caller-ID Interface	each	\$2,055.77
SSDL-50	Device License, Pack of 50 (for 101+)	each	\$735.52
SSDEVLIC-F	Foreign Device License Fee, per device	each	\$147.10
SSFIR	Fire Panel Interface	each	\$2,055.77
SSGENSERIAL	Generic Serial Interface	each	\$2,055.77
SSGENSERIAL-2WAY	Generic Two-Way Serial Interface	each	\$4,409.42
SSHMF	HomeFree Integration SW	each	\$4,409.42
SSLDAP	LDAP Integration	each	\$7,351.49
SSNCI	Nurse Call Interface	each	\$2,055.77
SSPGI	Overhead Paging/PA System Interface	each	\$2,055.77
SSKIRK	Polycomm Kirk Interface (text only)	each	\$2,055.77
SSKIRK-TB	Polycomm Kirk Interface Plus Talkback	each	\$4,409.42
SSRAI	Roam Alert Interface - One per RS-485 Bus Required (requires SSSIP)	each	\$2,055.77
SSSLNK	Spectralink Interface (Text Only)	each	\$2,055.77
SSSLNK-TB	Spectralink Plus Talkback	each	\$4,409.42
SSSMTP	E-mail Reader Interface	each	\$2,055.77

SSTAP	TAP Protocol Interface (Inbound Alarm)	each	\$2,055.77
SSTAP-OUT	TAP Protocol Interface (Outbound Paging)	each	\$2,055.77
SSTEMPLOG	Environmental Logging License	each	\$1,467.36
SSEMSGR-DSK100	SARA's eMessenger Desktop Alerting One Time Site License - Up To 100 Desktops	each	\$2,574.31
SSEMSGR-DSK1000	SARA's eMessenger Desktop Alerting One Time Site License - Up To 1000 Desktops	each	\$5,148.61
SSEMSGR-DSKCLIENT	SARA's eMessenger Desktop New Annual Subscription/Renewal Annual Subscription (Single User License)(\$25 per license x 12 months)	each	\$220.65
SSEMSGR-BYO-1YR	SARA's eMessenger Mobile BYO Software Subscription (\$25 per license x 12 months)**	each	\$220.65
SSEMSGR-BYO-3YR	SARA's eMessenger Mobile BYO Software Subscription (\$22.50 per license x 36 months)**	each	\$595.77
SSEMSGR-BYO-5YR	SARA's eMessenger Mobile BYO Software Subscription (\$20 per license x 60 months)**	each	\$882.62
SSUT2-EN	Dual Alarm Universal Transmitter	each	\$77.23
SSNCA-EN	Nurse Call Adapter (EN)	each	\$89.00
SSNCA-FEM	Nurse Call Adapter, Female (EN)	each	\$7.36
SSNCA-MALE	Nurse Call Adapter, Male (EN)	each	\$7.36
SSWPND4-EN	Four Button Wall Mount Device (EN)	each	\$139.01
SSPPC-10G	Plunger Pull Cord - 10 Feet	each	\$19.61
SSCIGSP-EN	Cigarette Buster, Sprinkler Head (EN)	each	\$483.82
SSCIG-EN	Cigarette Buster, Vent Mount (EN)	each	\$402.92
SSPWRMONITOR-V2	Power On/Off Monitor w/ EN Transmitter	each	\$158.14
SSWTRBUG-EN	Water Bug (EN)	each	\$170.64

SSPROBE-BLR	Boiler Probe (requires SSDTMPSENS)	each	\$33.10
SSPGBASEV2	5 Watt Paging Base Station (Single Port)	each	\$2,600.05
SSPGBASEV2-NT	5 Watt Paging Base Station, No Tap Interface	each	\$978.24
SSPGBASE25	25 Watt Paging System	each	\$4,883.83
SSPGBASE25-NT	25 Watt Paging Base Station, No Tap Interface	each	\$3,559.90
SSPGRRELAY	Pager Relay	each	\$275.08
SSIPRIN-POE	IP Relay Device -5 Input with POE	each	\$257.43
SSIPROUT-POE	Web Relay Quad POE	each	\$257.43
SSDOMEV2-CTL	Intelligent Dome Light Controller 32-Port	each	\$605.18
SSDOMEV2-LGT	LED Dome Light Fixture for SSDOMEV2-CTL	each	\$77.02
SSDOMEV2-RLY	Relay Device for SSDOMEV2-CTL	each	\$69.98
SSBCSW-ENV5	Bed/Chair Wireless Sensor (EN)	each	\$183.88
SSPAP	Pendant Accessory Pack	each	\$8.09
SSPNDCLIP-10	Mobile Panic Button (EN) Chain Clip, Pack of 10	each	\$7.36
SSPND-GC	Pendant Glow Cover	each	\$5.33
SSPPN-20	Plastic Pendant Necklace, Pack of 20	each	\$18.39
SSLAN	Cloth Pendant Lanyard	each	\$3.16
SSWSL	Large Pendant Wrist Strap	each	\$10.19
SSWSL-50	Large Pendant Wrist Strap, Pack of 50	each	\$390.29
SSBATPND	Battery, Pendant, Pack of 20	each	\$25.74
SSBATGEN	Battery, General (3V), Pack of 20	each	\$41.92
SSPCSNA	Non-Absorbent Pull Cord String - White	each	\$5.15
SSPCSNA-50	Non-Absorbent Pull Cord String - White, Pack of 50	each	\$242.72

SSWPUL-BACK	Replacement Pull Cord Back Plate	each	\$8.83
SSRPT-CABLE	Repeater Power Cable 6 FT (pack of 10)	each	\$22.07
SSOENC	Outdoor Enclosure, Pull Cord	each	\$27.64
SSDOENC	Outdoor Enclosure, Doorbell	each	\$9.56
SSINO	Wireless Interface (EN) – Unlimited Licensed Devices (Enterprise SARA system only) (Network Coordinator Required)	each	\$2,055.77
SSSFTWR	SARA System Software Upgrade	each	\$3,673.90
SSSWDL-50	Wireless Device License, Pack of 50 (for 101+)	each	\$735.52
SSSNCL-50	Monitored Device License, Pack of 50 (for 101+)	each	\$735.52
SSNETCRD-EN	Network Coordinator (SSINO Required)	each	\$511.18
SSRPT-EN	Repeater (EN) (NEMA required if outdoor)(Cable not included)	each	\$570.03
SSSURVEY	Wireless Survey Kit	each	\$497.58
SSSPSLIC	SPS License (1 per repeater)	each	\$364.08
SSDEVLIC-AT	SPS Device Tracking License (Up to 10 devices)	each	\$294.21
SSDWT-EN	Door/Window Transmitter with Reed Switch (EN)	each	\$77.23
SSUT-EN	Universal Transmitter (EN)	each	\$69.87
SSUTNL-EN	Non-Latching Universal Transmitter (EN)	each	\$89.00
SSUTAT-EN	Universal Transmitter for Asset Tracking (3 min check-in, requires SSSPSLIC-AT)	each	\$121.36
SSPND-EN	Mobile Duress Button (EN) - White Single Button	each	\$99.29
EN1223S	Zone Monitoring Mobile Panic Button	each	\$121.36
SSPNDD-EN	Mobile Duress Button (EN) - Black Double Button	each	\$99.29
SSWPNDDB-EN	Wall Button (EN) - Black	each	\$99.29
SSWPNDW-EN	Wall Button (EN) - White	each	\$99.29

SSWPNDDC-EN	Double Button Dual Condition Wall Button (EN) - Black	each	\$109.59
SSWPNDTC-EN	Double Button Triple Condition Wall Button (EN) - Black	each	\$124.30
SSWPUL-ENV3	Wireless Pull Cord	each	\$106.65
SSWPULCI-ENV3	Wireless Pull Cord with Check In	each	\$123.57
SSWPPCB-ENV2	Wireless Plunger Pull Cord Base	each	\$154.46
SSSMOKE-EN	Smoke Detector (EN)	each	\$172.85
SSMOTION-EN	Motion Detector (EN)	each	\$216.98
SSMPIR-EN	PIR Activity Monitor (EN)	each	\$216.98
SSBRKDT-EN	Glassbreak Detector (EN)	each	\$172.85
SSTMPSNS-INT	Integrated Temperature/Humidity Transmitter (EN)	each	\$186.09
SSTMPSNS	Temperature/Humidity Transmitter with Probe (EN)	each	\$191.23
SSDTMPSNS	Dual Input Temperature Transmitter with Probe (EN)	each	\$191.23
SSIPRIN	IP Relay Device - 5 Input	each	\$257.43
SSPAGER	Gold Pager	each	\$191.23
SSWBRD	Wall Board, 10 Characters	each	\$922.34
SSIPROUT	IP Relay Device - 4 Output	each	\$257.43
SS2WSCR	2-Way Single-Channel Radio Module	each	\$2,055.77
SS2WMCR	2-Way Multi-Channel Radio Module	each	\$2,791.28
SSASSIGN	Staff Assignments Module (Per Client)	each	\$1,471.03
SSCSP-V2	Chair Pad	each	\$55.16
SSBSP-V2	Bed Pad	each	\$62.52
SSHST	Pager Holster	each	\$5.88
SSPGBC	Pager Battery Cover, Replacement	each	\$3.24

SSPGBOOT	Pager Boot	each	\$4.41
SSPGCHAIN	Pager Chain, Replacement	each	\$3.24
SSWSS	Small Pendant Wrist Strap	each	\$10.19
PROFINSTALL	Professional Installation (includes onsite labor)(per day)(travel not included)	each	\$1,340.05
PROFSERV	Professional Remote Engineering (does not include onsite labor)(per day)	each	\$1,148.61
PROFREMOTE	Professional Remote Support (hourly) (does not include onsite labor)	each	\$143.58